



The Ghana Chamber of Mines

CALL FOR PROPOSAL

1.0: About the Assignment

The Ghana Chamber of Mines is seeking to recruit a consultant to develop a practical and evidence-based framework for positioning Ghana as the hub of mining support services in the sub-region.

2.0: Description of Assignment

Ghana's mining sector was the centerpiece of government's efforts to resuscitate the ailing economy under the Bretton Woods' sponsored Economic Recovery Programme (ERP) in the 1980s. The Programme, which involved the liberalization of the critical sectors of the economy, was partly responsible for attracting investments into the mining sector with the associated growth in mineral production. However, the renaissance mining sector relied heavily on imported consumables due to the limited manufacturing and services capacity in-country. Nonetheless, the mining sector was able to attract mine support services into the country and some of these firms set up local offices in close proximity to their mining clients. In the process, Ghana's mining sector industry spawned a number of mines support service providers, some of whom also supply products to the burgeoning mining industry in other West African countries. These efforts were generally emergent rather than deliberate. As a result, there continues to be immeasurable manufacturing, fabrication and supply opportunities around the mining industry which continues to leak externally even though Ghana has a competitive advantage to produce and supply them. This situation has been exacerbated by the fact that until recently the benefits of mining in national statistics were generally restricted to direct fiscal payments from the mining firms to the state.

Opportunities in mine supply chain from Ghanaian entrepreneurs in West Africa are enormous. This is occasioned by the fact that Ghana's mining industry has the advantage of being a first mover. More so the West African region is acknowledged as frontier of the global mining industry.

The consultant will be expected to craft implementable and deliberate strategy, programmes and activities to achieve the objective of positioning Ghana as the main centre for manufacturing of mining inputs and provision of support services to the burgeoning mining industry in West Africa.

3.0: Objective of the Assignment

The overarching objective of the study is to explore a practical and evidence-led means of supporting firms in Ghana to provide competitively priced and quality physical inputs as well as services to mining firms in-country and in the sub-region. Specifically, the Consultant will be expected to undertake the following tasks:

- Review the architecture of countries with successful mining support services and recommend lessons for Ghana
- Identify the range of physical and intangible inputs that can be produced competitively by resident firms for mining companies in the country and sub-region
- Ascertain the factors that could contribute to facilitating the competitiveness of local firms in taking advantage of the nascent mining inputs market in the sub-region
- Identify any barriers; structural, legal or financial, that could inhibit the efforts to maximize the mining inputs market for Ghanaian firms
- Find out how continental or sub-continental trade pacts could influence the quest to position the country as the hub for mining support services and how Ghana can strategically ameliorate adverse terms of trade
- Identify the role each of the key stakeholders in the industry should play, and their respective initiatives, in delivering on the strategy to position Ghana as the main centre for manufacturing of mining inputs and provision of support services to the burgeoning mining industry in West Africa.

4.0: Scope of Assignment

In addition to reviewing the relevant literature, the consultant will be expected to engage in-country and external stakeholders. Specifically, the consultant will be required to engage mining firms, mining support service companies, industrial associations and policy makers in Ghana and the sub-region. Some of the in-country policy makers are Minerals Commission, Ministries of Lands and Natural Resources as well as Trade and Industry.

5.0: Deliverables

The Consultant will be expected to produce a well written report on the findings of the project and submit it to the client (Ghana Chamber of Mines). The consultant may also be required to

present the report to selected stakeholders including member companies of the Chamber, Minerals Commission, Ministry of Lands and Natural Resources, Ministry of Trade and Industry as well as other high-level government functionaries.

6.0: Duration of the Assignment

The project is expected to be carried out over a period of one hundred and twenty (120) days after signing of contract. In the event that there is a need for an extension, it may be granted by the client on a "no cost" basis.

7.0: Eligibility

The consultant must satisfy the following criteria:

- Excellent understanding of Ghana's mining sector and appreciation of the sub-region's mining sector
- Strong appreciation of the linkages between the minerals and non-mining sector
- Proven experience of undertaking a similar assignment, preferably in the mining sector
- Evidence of undertaking sub-regional or multi-country assignments
- Sound analytical and quantitative skills
- Good writing and presentation skills
- Good networks in the mining industry in Ghana and the sub-region is desired

8.0: Submission of Proposals

Interested consultants should submit proposals not exceeding five (5) pages to the e-mail below by **14th July, 2020:**

chamber@ghanachamberofmines.org

The proposal should indicate the approach the consultant intends to use to satisfy the objectives of the assignment and include the curriculum vitae of persons to undertake the assignment.

9.0: About the Client

The Ghana Chamber of Mines is the main private sector association of firms with interests in Ghana's minerals and mining industry. Its objectives include provision of thought leadership for the resolution of national issues relating to the mining industry. Additional information on the client could be found at the address: **www.ghanachamberofmines.org**.